Post show report 2020



Together for a healthier world

Key stats from the event



23,270 total attendees



140 countries represented



657 exhibitors



42 exhibiting countries

14 country pavilions



*10,350 unique visitors

Digital audience



Top moments from Medlab Middle East 2020

Executive Gala Dinner

90+ CEO's from international leading healthcare firms attended the CEO Forum to discuss current challenges, trends, and strategies in support off – *Transforming into the future*



12 CME accredited conferences

Medlab Middle East understands the importance of training and education for medical lab professionals and this year it offered **12 CME** credited conference sessions on topics encompassing all disciplines in the medical laboratory field



Transformation Hub

New to 2020, the Transformation Hub housed up and coming technological trends and products, addressed key questions and provided solutions to implementing advanced technology in the laboratory setting.

Transformation Talks

Introducing the Transformation Talks as part of the Hub. The Talks witnessed leading industry experts sharing knowledge on the future of diagnostics, artificial intelligence, digital health and more



Matchmaking

Our matchmaking service was introduced to connect you to the people you are in search for. This vital tool facilitated 567 number of meetings between exhibitors and visitors, enabling them to gage maximum benefit out of the show. Afterall, it's all about meeting the right people, in the right place, at the right time





Visitors

The 19th edition of Medlab Middle East brought together phenomenal business exchange and education.

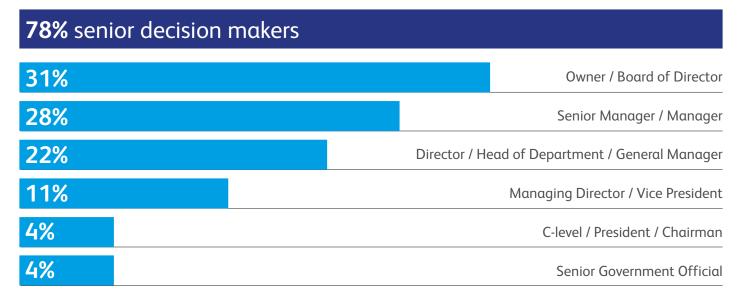


Nature of business breakdown

39%	Dealers / distributors
17%	Hospital laboratory
9%	Manufacturers
8%	Private hospitals
8%	Clinics / medical practice
7%	Reference laboratory
7%	Public hospitals
7%	Government

Visitors

Level of seniority



Purchasing authority



Visitors

Purchasing budget over the next 12 months

Middle East	Stable: 23%	Growth: 73%
Africa	Stable: 23%	Growth: 71%
Asia	Stable: 25%	Growth: 67%
Europe	Stable: 26%	Growth: 65%

Key benefits of attending the show

42%	All the suppliers I need to meet are under one roof
39%	It's a great networking platform
37%	It's an efficient and effective way to source products (time and cost)
37%	It's the best place to discover latest innovations and trends
29%	Medlab Middle East is a brand I can trust
15%	The great content / seminars / workshops provide great insight into the market

"I met existing contacts, made new ones and expanded my customer base in several regions, all by attending a show in Dubai which is a great centralised place to meet."

> **John Quinn** Head Of Business Development - Asia Biomolecular Systems

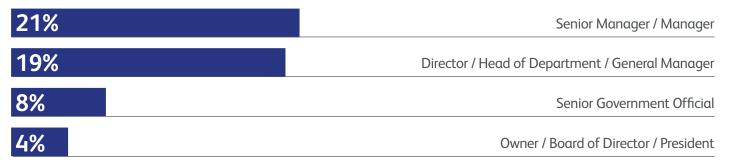
Congress Delegates

12 CME-accredited conferences

- Laboratory Management
- Roundtable Discussions
- Immunology
- Clinical Chemistry
- Microbiology
- Histopathology & Cytology

- Blood Transfusion Medicine
- Molecular Diagnostics & Genetics
- Laboratory Innovation
- Haematology
- Point of Care Testing
- Digital Pathology

Level of seniority





Congress Delegates

Job function breakdown

63%	Lab Professionals
36%	Lab Technologist / Technician
18%	Clinicians / Healthcare
12%	Other
6%	Lab Director / Supervisor / Manager
5%	Pathologist / Head of Lab
4%	Academic
3%	Training & Education

Key challenges / benefits of attending

47%	Keeping up-to-date with the industry
36%	Finding reliable sources of information
35%	Finding the latest products and solutions
25%	Identifying key trends
1%	Increasing competition in the market

Exhibitors

Geographical statistics

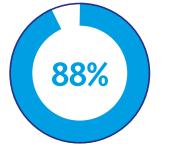
Total value of business generated onsite:

US\$ 144 million

Total value of business expected to generate over the following 12 months:

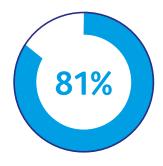
US\$ 372 million

Exhibitor feedback



will be exhibiting again next year in 2021 83%

rated Medlab Middle East as an important platform for their business



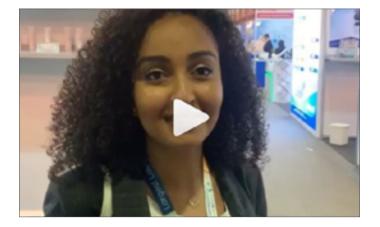
of exhibitors were seeking for new contacts for future business

Look back at the event

Don't just take our word for it









Following us on social media is one of the best and easiest ways to stay connected:

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Save the date

8-11 February 2021 Dubai World Trade Centre

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